

# GRANDE AFRIQUE CONSULTING

MAY 2021

## COMPANY PROFILE

Management consulting powered by technology

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**Who We Are  
& What We Do**

[www.grandeafrique.co.ke](http://www.grandeafrique.co.ke)

## WHO WE ARE

Grande Afrique Consulting (GAC) is a management consulting firm incorporated in 2012, headquartered in Kenya and devotedly delivering value on assignments in the whole of Africa. GAC has its main office located on Eden Road-Thome, off Thika Superhighway Exit 7, Near Mountain Mall. At GAC Consulting, we provide Audit Management Solutions and offer financial, economic and business strategy consulting in a manner that captures the unique needs of our clients. At GAC, we are not constrained by conventional wisdom, and we ensure that we tackle the varied and unique client challenges, create customized solutions and drive tangible results.

## GAC VISION

To be the premier provider of top of the range business solutions through Management Consultancy, IT Consultancy, and Development Consultancy services in Africa and other select markets.

## GAC MISSION

To fill the management, IT and development consultancy gap in Africa through superior customer service, innovation, and commitment, all offered in line with international best practices, regulatory requirements, and solutions customized to our clients' own unique needs.

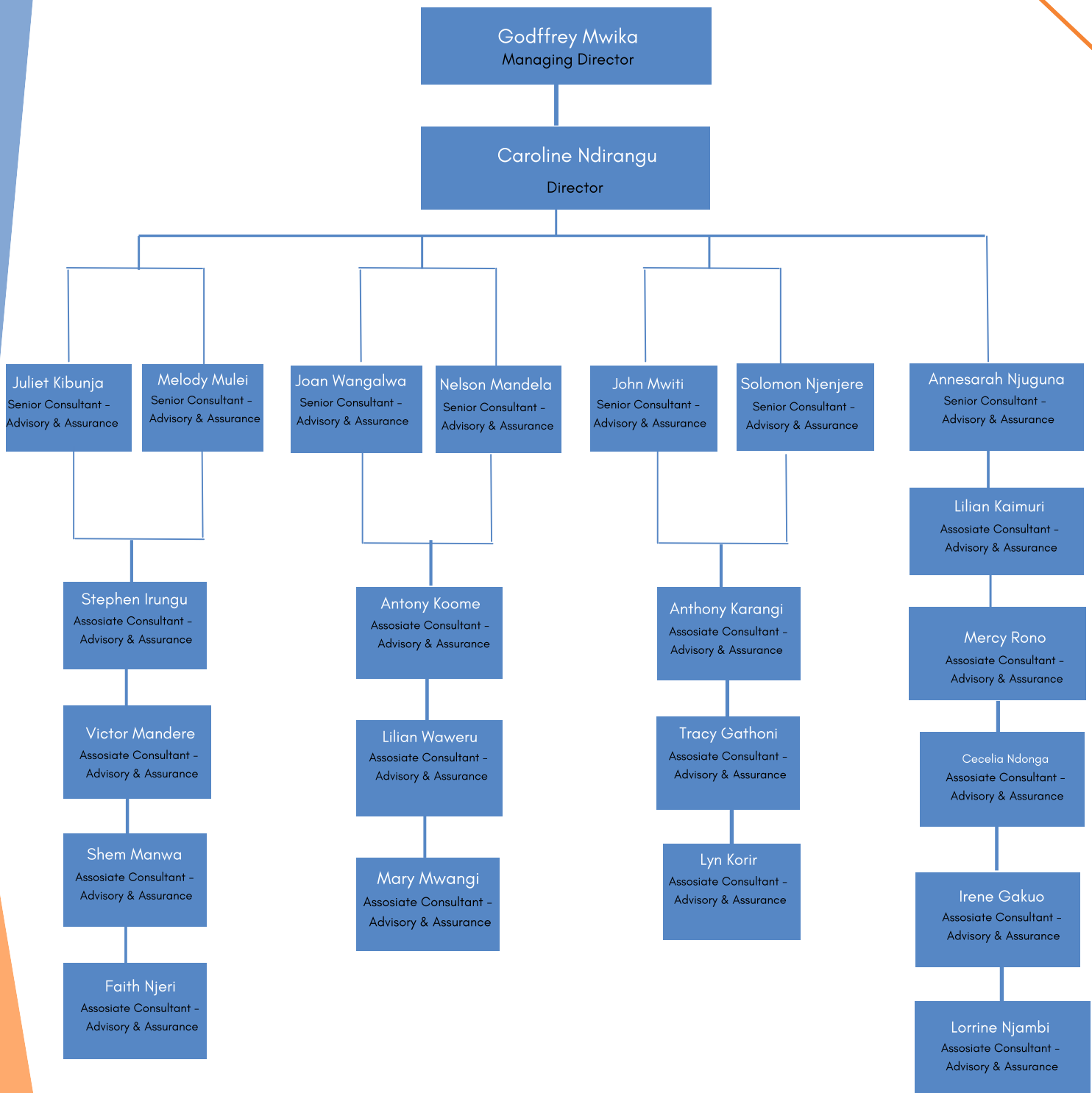
## GAC CONSULTANTS - ENGAGING PARTNERSHIP TOWARDS SUCCESS

Our team comprises of extensively trained consultants who have amassed experience from high-level management positions in local and international context. GAC Consultants have provided astute guidance to clients in many successful engagements. Our success stems from the outstanding capabilities of our consultants, many of whom are recognized as experts in their respective fields, as well as our close affiliation with a select group of respected academics and industry experts.

## GRANDE AFRIQUE CONSULTING DIFFERENCE

- We are a people business - Our client service philosophy recognizes that top-notch advisory is delivered by endowed and outstanding professionals. Our people are our next greatest asset after our clients.
- We work in partnership with clients - We strive to become an integrated partner with our clients, serving as an extension of management and professional teams.
- Our focal point rests on world-class solutions - We strive to become an integrated partner with our clients, serving as an extension of management and professional teams
- Our organization and our culture are client-focused - Our clients come first. As a professional services firm, we have entrenched our clients' priorities in our organizational model and recruiting programs.
- We deliver pragmatic & achievable solutions - We apply our experience to focus quickly on core opportunities with the highest return and develop innovative, practical solutions for execution with sustainable outcomes.

# OUR ORGANIZATIONAL STRUCTURE



## MANAGEMENT TEAM

The management team comprises of:

- Godffrey Mwika - Managing Director
- Caroline Ndirangu - Director

## DIRECTOR QUALIFICATIONS

**Name of the director:** Godffrey Mwika

**Nationality:** Kenyan

**Education:** EGERTON UNIVERSITY, BSC Computer Science  
ICT and Accountancy: CPA (K), CIA, CISA, CISM

**Professional associations:** ICPAK, ISACA, IIA, ACFE, ICPAU, Africa ICT Network,  
East African Business Community

**Countries of work experience:** Kenya, Uganda, Tanzania, Zambia, Rwanda and S. Africa

**Languages:** Good in both in written and spoken English language

DATE	ORGANIZATION	POSITION HELD	LOCATION
Nov 2012 - Present	Grande Afrique Consulting Limited	Managing Director	Kenya/ Africa
Oct 2011 - Nov 2012	Sovereign Group Limited	Group Chief Risk Officer	Kenya
Aug 2011 - Dec 2011	KPMG East Africa	Internal Audit, risk & compliance professional	East Africa
Jul 2010 - Aug 2011	AH Consulting Limited	Division Director - Technology Consulting Services	Uganda
Apr 2007 - Jun 2010	Mumias Sugar Company Limited	Senior Manager - Internal Audit	Kenya
Apr 2006 - Apr 2007	Bata Shoe Company Limited	Internal Audit Manager	Kenya
Aug 2001 - Apr 2006	Price Water House Coopers (PWC)	Senior Associate	Kenya

## OUR LIST OF CONSULTANCY SERVICES AT GAC

Our management consulting services are tailored to keep our clients' businesses abreast with best practices ironing out inefficiencies and building robust success strategies. These services extend to:

### A) MANAGEMENT CONSULTANCY SERVICES

Management consulting aims to improve organizational performance. Our clients benefit from our external advice and specialized expertise. We have worked with numerous organizations and this has allowed us to gain market insight and industry "best practices".

#### **Cost Reduction & Wastage Elimination Strategies**

Increased competition & high cost of running businesses has pushed business profits down & made it increasingly challenging to sustain gainful operations. In such business environment &, efficient utilization of resources & elimination of wasteful spending is one of the key strategies to achieving and sustaining profitable business operations.

#### **Human Capital Recruitment & Management**

No organization can achieve its objectives if it does not have an adequately skilled workforce where jobs are assigned to the most fitting human resource. Grande Afrique Consulting uses its experienced professionals to help clients recruit the most suitable employees, reward and retain them, equip and maximize their utilization and plan for the future in the absence by continuously building capacity.

#### **Elimination of Revenue Leakages**

Revenue leakages are one of the most common losses that most organizations are facing today. Grande Afrique Consulting backs clients to ensure that all work done is recorded correctly, billed, revenues collected and fully accounted for.

#### **Procurement Advisory**

Procurement helps streamline processes, cut costs, mitigate risks and identify better suppliers. Grande Afrique Consulting uses extensive procurement expertise and analytical capabilities to help clients achieve excellence in procurement.

#### **Enterprise Risk Management**

(ERM) is a plan-based strategy that helps organizations to identify risks, manage risk to be within its risk appetite and to provide reasonable assurance regarding the achievement of entity's objectives. We are committed in assisting you develop a risk management model that best fits your organization.

#### **Assessing Systems Benefits Realization**

Systems benefits realization is the process of identifying and tracking advantages to ensure that the potential value from an IT project is actualized. The realization of benefits is becoming an increasingly vital piece of any change initiative. Grand Afrique Consulting works with client to bring these benefits into focus and in turn guide organizations through the steps to realize them.

### **Business Process Re-engineering**

Inadequately designed business processes i.e. policies and operational procedures complicates business operations making it difficult for an entity to achieve its set objectives. Grande Afrique Consulting appraises all ICT, Financial and Operational procedures of client's businesses, performs gap analysis, makes recommendations and assists management in fixing all operational gaps.

### **Fraud Management & Investigations**

Fraud hides in between systems looting your capital resources, reputation and employee morale. As organizations advance in technology, new risks are introduced and new fraud mitigation techniques need to be adapted. Assessing the risk of fraud within the organization is important because it points to where internal control deficiencies exist and where the organization can improve. Fraud losses impact every business and plans and programs need to be implemented for early detection and prevalence.

At Grande Afrique Consulting we assist our clients to; Define indicators of fraud and fraud framework and develop good internal controls and fraud prevention techniques

### **Anti-Money Laundering Advisory and Money Laundering Investigations**

We provide anti-money laundering and financial crime advisory services to government and private institutions. Our AML Compliance team will help you meet local and global government regulations, laws and procedures. We advise clients on how to develop an effective compliance framework and ensure that your compliance program is well designed, including risk assessments and third-party management.

### **Reconciliation Services**

Most organizations are having challenges with reconciliations, and especially those with many transactions. Data analytic tools coupled with GRANDE AFRIQUE knowledge and skills in this area provides an opportunity to effectively perform reconciliations and prevent unnecessary losses.

- Bank reconciliations: reconciling an organization's cash balance as recorded in the balance sheet to the corresponding amount on its bank statement.
- Inventory reconciliations: We offer Inventory reconciliation services which include periodic inventory statements to verify inventory levels, and to plan for ordering, buying and shipping.

### **Transaction Advisory Services**

We help our clients maximize value and minimize risk through due diligence services:

- Finance & Accounting: Capitalizing on our financial expertise provides our clients the ability to direct their attention to other important areas such as better assessing a company's business strategy, management team, and future growth prospects.
- Tax: We focus on the company's tax compliance history to identify tax attributes with potential exposure or benefits.
- Valuations: The need for clear and thorough valuations has escalated dramatically due to a surge in the increased complexities of financial reporting and tax guidelines.

## B) ICT CONSULTING SERVICES

We integrate our expertise in strategic change, process improvement and technology to provide solutions to clients as they strive to improve service delivery. Our clients deploy our services to obtain assurance that the effort and resources they expend on IT return optimal value.

### ICT Audit

Organizations have automated most operations making ICT a key component to the achievement of their objectives which makes Information Systems and Infrastructure, a critical component for organizations today. Grande Afrique Consulting works with client organization to ensure the alignment of ICT and business objectives to risks managed and goals achieved.

### ERP/Business Systems Implementation Quality Assurance Services

Organizations across the world are continuously making heavy investments in ERPs either for the first time or further upgrading and updating. At GAC, we apply our tested and proven methodology to assist our clients in ensuring that all contracting documents and blueprints have been prepared and signed off.

### Data Consulting Services

Organizations in the Private and the Public Sector continue to face huge challenges on data management. Business Intelligence, Strategy Formulations, Fraud Management, Risk Management, Cost Management, Financial Reporting and all other business activities heavily rely on data for correct decisions to be made. Grande Afrique Consulting uses the ACL Robotics solution to deliver data consulting services.

### IT Security

Organizations are subject to several regulations that revolve around protecting confidential information, financial accountability, data protection, disaster recovery and other information assets.

### IT Governance

IT governance is the methodology used to align an organization's business strategy and goals with IT services, systems and even the environment.

### Cyber Security

The digitization of business has exposed organizations to vulnerabilities like cyber-attacks and data breaches which are costing businesses. GAC assists clients in developing and implementing strategies that give insight into security breaches and data protection strategies

### Post Implementation Reviews (PIR)

GAC assists clients in appraising the implementation of ICT projects to ensure that the required objectives have been fully met.

### Software Selection Services

At Grande Afrique Consulting, we assist our customers in selecting the best software solution for their business needs.

### IT Strategy and Planning Services

The growing importance of technology has demanded that organizations develop an IT strategy. IT executives have to build their own functional plans to support business strategy. GAC works with clients to develop these IT Strategies



### **Core Banking System Assessment Services**

Core Banking Systems are the pillar of products and services that banks offer and other financial institutions offer. A cohesive core banking system guarantees efficient and secure business processes for many financial institutions. At Grande Afrique Consulting, our goal is to guide our clients in maximizing value by utilizing their core banking systems to the fullest.

### **IT Risk Management Services**

Many organizations are undergoing rapid growth and thus investing in large and complex information systems, new technologies and structures which present them with new opportunities and threats. At GRANDE AFRIQUE, we realize the need for organizations to keep pace with new technology and exploit the colossal opportunities these innovations offer.

### **Continuous Auditing and Monitoring**

Organizations have now made efforts to incorporate continuous auditing and monitoring to their business processes. CA and CM can help organizations increase their value and improve business performance through the continuous detection and monitoring of risks, designing controls and implementation of curative actions.

### **Business Process Mapping**

The guiding principle of Business Process Mapping is that you cannot manage what you do not measure. In addition, it is toilsome to determine what and how to measure if expectations are not documented. Business Process Mapping is a visual representation of business processes, showing how a process should start to where it ends. It is a clear-cut of what an organization does, how it is done and who is responsible for each task in the process. At Grande Afrique Consulting we are determined to support you in improving business performance by automating the entire process, making it elementary to succeed in your market.

### **Information Technology Procurement**

IT Procurement is essential to organizations which use information systems and equipment to steer their projects, processes and procedures. Today, computers and software solutions are integrated into nearly all organizations to carry out strategic and operational processes. Based on the benefits and challenges your organization faces in managing IT infrastructure, Grande Afrique helps you come up with a comprehensive IT Procurement Framework. This is a strategy to illustrate systematically the processes and sub-processes and the key issues involved in IT Procurement. We also assess the industry's best practices for IT procurement and examine how you could benefit from IT procurement.



## C) GAC PRODUCTS

Grande Afrique Consulting would love to introduce our management consultancy products:

### **Analytics Tools**

The analytics tools go way beyond any simple analytic solution or BI technology—running your data access, reporting, and workflow tasks from beginning to end. It cuts down on the number of tools you need and provides data in real time. Automating processes and delivering the answers that drive strategic change.

### **HP Solutions**

Provide a wide variety of hardware components, as well as software and related services to consumers, small and medium-sized businesses (SMBs) and large enterprises.

### **Netop Vision**

Develop market leading software solutions that connect people with computers & smart devices, using remote access, screen-sharing & video chat technologies.

### **Lenovo Solutions**

Designs, develops, manufactures, & sells personal & business-class computer hardware, IT management software, & is the world's largest personal computer vendor by unit sales as of January 2021.

### **Huawei Solutions**

Designs, develops, and sells telecommunications equipment and consumer electronics. Deployed its products and services in more than 170 countries.

### **Aware Tool**

Aware gives organizations access to a plethora of videos, interactive cyber security awareness content, and pre-designed modules to select from. These trainings are:

- interactive and ensure that learners enjoy the learning experience.
- customizable to allow you to select a theme with relevant topics for your industry and business culture.
- developed in-house by experienced designers leveraging best practices for maximum effectiveness in changing behavior.

## OUR LIST OF TRAINING SERVICES AT GAC

We understand that Continuing Professional Development is an important part of building your human capital, we at Grande Afrique Consulting offers training programs in the following areas to support your goals:

### Internal Audit & Risk Management

Our approach is to empower trainees to be able to cope in today's business environment. We cover challenges facing auditors today, focusing on risk-based internal audit, risk management practices for financial institutions, and internal audit training for banks and financial institutions. The goal here is to update the auditor's knowledge of upcoming technologies and practices that will impact the way they work.

### Auditing the ICT Operations

You don't have to be an IT auditor to audit ICT operations. We have courses built specifically for non-IT auditors, with content that will make them authorities in their own right, even with no prior training on programming and IT functions. We will teach you how to manage computer fraud, data analytics for IT audit, conducting cybersecurity audits, setting up effective controls over the IT operations, auditing and securing ERPs and business applications and conducting an advanced SAP audit.

### ICT Security & Intelligence

Our ICT courses provide training and knowledge on cloud-based systems, their contemporary issues, and practices, Security and Privacy on cloud-based systems and recent trends and challenges with cloud security.

### Data Analytics Trainings

Data is a huge part of the business world today. Companies amass a great deal of data on daily basis from their operations, and we train you how to manipulate it so as to get information that can be acted upon. During these trainings we focus on data analytics foundations, data analytics project management, and continuous audit and monitoring using Analytics Exchange.

### Fraud Investigations & Management Courses

With a lot of business processes being automated today, the risk of fraud happening without detection is higher than ever before. Lucky for you, we have training courses that will enable you to sharpen your skills so you're sharper than the average joe. The courses touch on topics such as data analytics for fraud management, managing fraud in your organization, Internal Auditors' roles in fraud management, fraud interviewing techniques, and conducting forensic audits.

# SOME BRANDS USING OUR PRODUCTS AND SERVICES FOR THEIR SUCCESS



## COMMONLY ASKED QUESTIONS DURING DEMOS

### **Can the data analytics tools alter data in the database?**

The tools are read only software and can only mine data as stored in the database and make no changes.

### **Can the data analytics tools connect to any server ?**

The tools have connectors that enable them to connect to any server.

### **Are the analytics tools Business Intelligence tools?**

The analytics tools are business Intelligence tools. They are able to mine data, analyse and give meaningful results that can be used for decision making.

### **Who can use the analytics tools?**

The analytics tools can be used by Auditors, Finance Professionals and data analysts.

### **Are the analytics tools stand-alone or connected to the network ?**

The tools are stand-alone software.

### **Can you monitor your activities (Audit trail) ?**

Our tools have logs where they record all the activities going on in the application.

### **Are products that you supply genuine?**

Yes? We get all the products that we supply from the manufacturer.

### **Does the hardware or software come with warranty?**

Yes, most products that we supply come with more than a year's warranty depending with the manufacture.

## Visit Us

19 Eden Road, Nairobi  
Off Thika Super Highway - Exit 7

P.O. Box 37842-00100, GPO, NRB.

## Open Hours

MONDAY - FRIDAY  
0800 - 1700 HRS

## For More Information

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